

Join Starbucks! First tenant at new building #3 - 2,300 SF leased - 2,727± <u>SF available in same building</u>! Will demise to 1,200± SF.



NEW RETAIL FOR LEASE - PAJARO DUNES CENTER 1715 W BEACH STREET

WATSONVILLE, CA

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Property Highlights - Pajaro Dunes Center

- Total of 11,520 SF Available Divisible to ±1,350 SF
- 3 Retail Buildings

CUSHMAN & WAKEFIELD

- Phase I Construction Underway Phase II Construction Starts Q1 2020
- Phase I 112 Room 72,000 SF± Hampton Inn & Suites
- Phase II 74± Room Hotel Q1 2020 (TBD)

- Served by Freeway Interchange / Hwy 1
- Warm Shell Delivery / TI Allowance Available
- Ample Parking
- Convenient, Visible Location
- Starbucks has leased 2,300 SF drive thru in Building #3

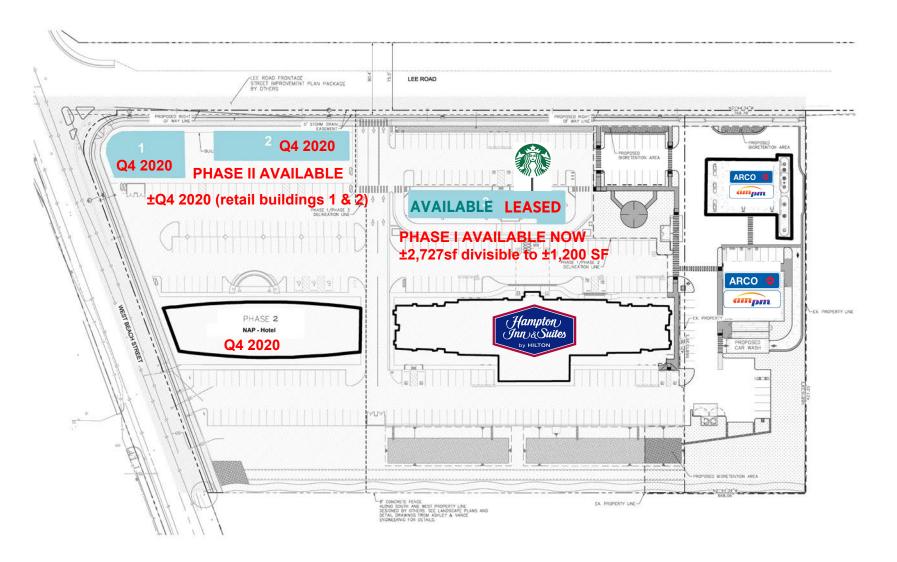


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Building	Square Footage/Description	Price/SF
Building 1	±4,023 SF (Restaurant) Deliver Q4 2020±	\$3.00 PSF, Plus NNN
Building 2	±4,770 SF (Retail - divisible) Deliver Q4 2020±	\$3.00 PSF, Plus NNN
Building 3	±5,027 SF (Designed for two fast food restaurants and one drive-thru coffee shop) 2,300 SF Leased to Starbucks; 2,727 SF Available Now	Fast Food: \$3.00 PSF, Plus NNN 2,300 SF Leased to Starbucks





Demographics

Population				
2000 Population	379	54,067	73,753	
2010 Population	2,234	57,754	78,820	
2018 Population	2,421	60,728	83,535	
2023 Population	2,526	62,531	86,104	
2000-2010 Annual Rate	19.41%	0.66%	0.67%	
2010-2015 Annual Rate	0.98%	0.61%	0.71%	
2015-2020 Annual Rate	0.85%	0.59%	0.61%	
2018 Male Population	49.9%	50.3%	50.6%	
2018 Female Population	50.1%	49.7%	49.4%	
2018 Median Age	29.3	30.0	30.9	
Households				
2000 Households	88	13,629	18,726	
2010 Households	549	15,066	20,443	
2018 Total Households	589	15,589	21,316	
2023 Total Households	612	15,976	21,878	
2000-2010 Annual Rate	20.09%	1.01%	0.88%	
2010-2015 Annual Rate	0.86%	0.41%	0.51%	
2015-2020 Annual Rate	0.77%	0.49%	0.52%	
2018 Average Household Size	4.11	3.84	3.86	
Median Household Income				
2018 Median Household Income	\$92,060	\$50,440	\$53,826	
2023 Median Household Income	2023 Median Household Income			\$62,743
2015-2020 Annual Rate	3.30%	2.65%	3.11%	
Average Household Income				
2018 Average Household Income		\$108,745	\$66,567	\$72,783
2023 Average Household Income		\$133,217	\$78,451	\$86,276
2015-2020 Annual Rate		4.14%	3.34%	3.46%
Median Home Value				
2018		\$485,547	\$455,909	\$485,213
2023		\$642,677	\$518,925	\$561,521
Data for all businesses in area	1 mile	3 miles	5 miles	
Total Businesses:	89	1,972	2,272	
tal Employees: 1,715		25,999	28,769	
tal Residential Population: 2,421		60,728	83,535	
Employee/Residential Population Ratio:	0.71:1	0.43:1	0.	34:1

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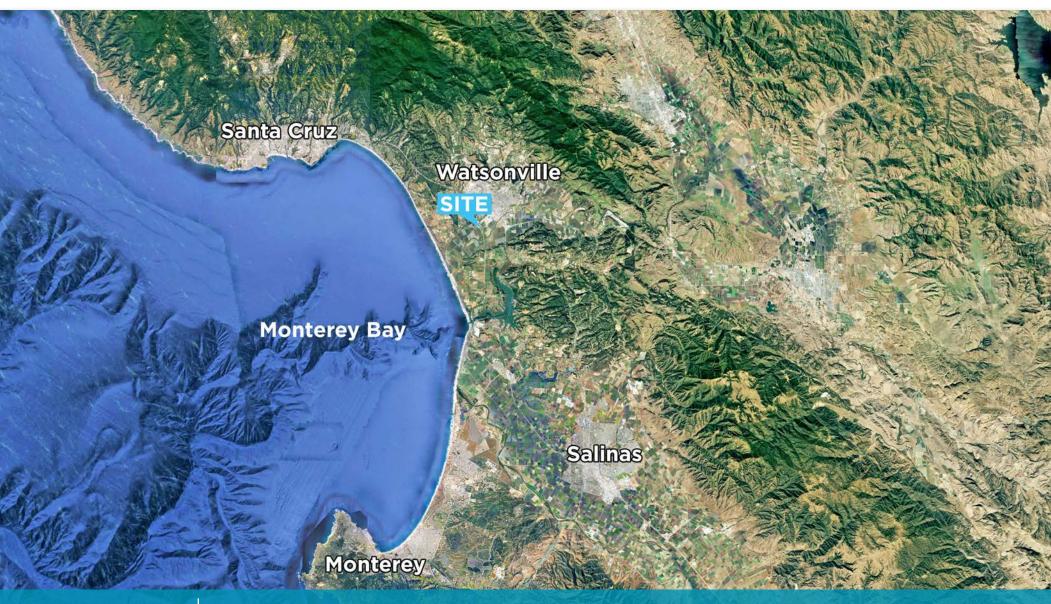


Retail Aerial





Aerial



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